



	BP Partner	Territory	Description	Value-Add
Video, Control, UI & AI		OH KY	Camera Integration Kits USB Extension Power, Data, AV, Control & USB over Cat	USB Extension Expertise Full Line Support for Cisco/Poly On-Board FW Updates
		OH KY	Multi-Format Window Processing AVoIP KVM/Control Room Management	Digital/IP Hybrid Capabilities Mission-Critical Products
		OH KY	Enterprise RF & IP Video Distribution IP-Based Visual Alert HW	RF, IP & Hybrid Distribution Simple Control
Commercial Audio		MI OH	Architectural Speakers iPad Case/Mounts Custom Outdoor Soundbars	Design to Disappear Products Complete Customization
		MI OH	Amplifiers Loudspeakers Controllers	Full Line of Amplifier Solutions Full Audio Range Solutions
Display Technology		MI OH	I-Chip, 3-Chip Laser Projection Modular Projection Custom DVLED	Full Projection Product Suite Custom LED White Glove Services
		MI OH	Single Source DVLED Solutions Fixed, Curved, Custom Indoor/Outdoor	Single Source LED Partner Local Support/Commissioning Local Stock
		MI OH	Interactive LCD Commercial LCD Panels Commercial LED Solutions 4K Projection	Full Technology Suite of Visual Display Solutions
Mount, Power & Cable		MI OH	LCD, Digital Signage, DVLED Solutions	Digital Kiosks DVLED Bundles
		MI OH	Cabling Assemblies Bulk Cables Custom Wall Plates HDBaseT Solutions	US-Based Partner with Quick Lead Times & Competitive Pricing
		MI OH	Mounting, Charging, Network Connection & Protection for iPad	Hold. Charge. Protect. Connect.
		MI OH	Cost-effective Commercial Mounting LCD, Digital Signage, DVLED Solutions	Cost-Effective Solutions Custom Signage/LED Solutions
		MI OH	UPS Systems Power Distribution Lithium Ion, Controllable Solutions	US-Based Partner for AV/IT Lithium-Based Product Line

