



	BP Partner	Territory	Description	Value-Add
Video, Control, UI & AI		MI   OH	Camera Integration Kits   USB Extension Power, Data, AV, Control & USB over Cat	USB Extension Expertise Full Line Support for Cisco/Poly On-Board FW Updates
		MI   OH	Multi-Format Window Processing AVoIP   KVM/Control Room Management	Digital/IP Hybrid Capabilities Mission-Critical Products
		MI   OH	Enterprise RF & IP Video Distribution IP-Based Visual Alert HW	RF, IP & Hybrid Distribution Simple Control
Commercial Audio		MI	Mass Communication HW/SW Sound Masking, DSP & Commercial Audio	Full Line of Audio Offerings Security, Safety, Performance, Functionality
		MI   OH	Architectural Speakers   iPad Case/Mounts Custom   Outdoor   Soundbars	Design to Disappear Products Complete Customization
		MI   OH	Amplifiers   Loudspeakers   Controllers	Full Line of Amplifier Solutions Full Audio Range Solutions
Display Technology		MI   OH	1-Chip, 3-Chip Laser Projection Modular Projection   Custom DVLED	Full Projection Product Suite Custom LED White Glove Services
		MI   OH	Single Source DVLED Solutions Fixed, Curved, Custom   Indoor/Outdoor	Single Source LED Partner Local Support/Commissioning Local Stock
		MI   OH	Interactive LCD   Commercial LCD Panels Commercial LED Solutions   4K Projection	Full Technology Suite of Visual Display Solutions
		MI   OH	LCD, Digital Signage, DVLED Solutions	Digital Kiosks   DVLED Bundles
Mount, Power & Cable		MI   OH	Cabling Assemblies   Bulk Cables Custom Wall Plates   HDBaseT Solutions	US-Based Partner with Quick Lead Times & Competitive Pricing
		MI   OH	Mounting, Charging, Network Connection & Protection for iPad	Hold. Charge. Protect. Connect.
		MI   OH	Cost-effective Commercial Mounting LCD, Digital Signage, DVLED Solutions	Cost-Effective Solutions Custom Signage/LED Solutions
		MI   OH	UPS Systems   Power Distribution Lithium Ion, Controllable Solutions	US-Based Partner for AV/IT Lithium-Based Product Line

