



BP Partner	Territory	Description	Value-Add
Video, Control, UI & AI	SCT	KS MO IL Camera Integration Kits USB Extension Power, Data, AV, Control & USB over Cat	USB Extension Expertise Full Line Support for Cisco/Poly On-Board FW Updates
	RGB SPECTRUM	KS MO IL Multi-Format Window Processing AVoIP KVM/Control Room Management	Digital/IP Hybrid Capabilities Mission-Critical Products
	Contemporary Research	KS MO IL Enterprise RF & IP Video Distribution IP-Based Visual Alert HW	RF, IP & Hybrid Distribution Simple Control
	HIR	MN ND SD WI IL MO IA NE KS Hall Research Product Family Atlona Hall Technologies	Complete Suite of Signal Extension Solutions
	Iaia	KS MO IL AI & IoT Camera Solutions Conference Rooms Live Event AI	Commercial-Grade Camera Solutions with Intelligent AI
Commercial Audio	Atlas IED	IL Mass Communication HW/SW Sound Masking, DSP & Commercial Audio	Full Line of Audio Offerings Security, Safety, Performance, Functionality
	SONANCE James LOUDSPEAKERS	KS MO IL Architectural Speakers iPad Case/Mounts Custom Outdoor Soundbars	Design to Disappear Products Complete Customization
	BLAZE BY SONANCE	KS MO IL Amplifiers Loudspeakers Controllers	Full Line of Amplifier Solutions Full Audio Range Solutions
	audio-technica	IL Wired/Wireless Commercial Audio Ceiling Mic Array, Dante Audio	Industry Leader Product Design & Support
Display Technology	DIGITAL PROJECTION A Delta Associate Company	KS MO IL 1-Chip, 3-Chip Laser Projection Modular Projection Custom DVLED	Full Projection Product Suite Custom LED White Glove Services
	SBC	KS MO IL Single Source DVLED Solutions Fixed, Curved, Custom Indoor/Outdoor	Single Source LED Partner Local Support/Commissioning Local Stock
	Optoma	KS MO IL Interactive LCD Commercial LCD Panels Commercial LED Solutions 4K Projection	Full Technology Suite of Visual Display Solutions
	LED EXPERTS GROUP 2017 PIONEER AWARD	KS MO IL LCD, Digital Signage, DVLED Solutions	Digital Kiosks DVLED Bundles
Mount, Power & Cable	IPORT	KS MO IL Mounting, Charging, Network Connection & Protection for iPad	Hold. Charge. Protect. Connect.
	CRIMSON AV MOUNTING SOLUTIONS	KS MO IL Cost-effective Commercial Mounting LCD, Digital Signage, DVLED Solutions	Cost-Effective Solutions Custom Signage/LED Solutions
	XTREME Power Conversion	KS MO IL UPS Systems Power Distribution Lithium Ion, Controllable Solutions	US-Based Partner for AV/IT Lithium-Based Product Line